



STERLING F. CUNNINGHAM – CEO & IRS AI Innovation Leader

Sterling Tax IQ – “Beyond Expertise”

Executive Summary

Sterling F. Cunningham is a nationally recognized IRS procedure expert and technology innovator with over 24 years of combined IRS service. His career spans a rare spectrum of roles—including IRS Agent, Appeals Officer, Instructor, Policy Analyst, and Business Systems Analyst—giving him a uniquely comprehensive perspective on federal tax administration and compliance.

Sterling’s distinctive blend of frontline IRS operational experience and advanced technology expertise enables him to develop AI-driven solutions that address the real-world challenges tax professionals face in dealing with the IRS. His leadership within the IRS included managing nationwide Appeals programs, spearheading analytical projects, and providing strategic vision for systemic improvements.

In the private sector, Sterling’s work as a Senior Business Analyst for Fortune 500 clients further honed his ability to translate complex regulatory and business requirements into practical, technology-enabled solutions. This dual expertise ensures that his AI applications are not only grounded in deep procedural knowledge but are also robust, user-centric, and aligned with professional standards.

Comprehensive IRS Experience

- **24+ years of IRS service:** Spanning examination, appeals, policy analysis, and business systems.
- **Frontline and strategic roles:** From resolving disputed tax compliance cases to leading nationwide initiatives and training IRS professionals.
- **Policy and instructional leadership:** Experience as an On-the-Job Instructor and Policy Analyst, ensuring solutions are both educational and up-to-date with evolving IRS procedures.

Technology and Innovation

- **AI-driven solutions:** Developed 13 custom AI applications designed to guide practitioners through every stage of IRS interaction—from audit to appeals—while maintaining compliance with Circular 230 and safeguarding sensitive information.
- **Business systems expertise:** Led analytical and technology projects impacting multiple IRS divisions, as well as major private sector technology initiatives.
- **Focus on practitioner needs:** Solutions are built by a practitioner, for practitioners—delivering nuanced guidance that generic tax AI tools cannot match.



STERLING TAX IQ

BEYOND EXPERTISE

Unique Value Proposition

- **Real-world IRS insight:** Applications reflect the decision-making frameworks and procedural nuances only accessible through deep frontline IRS experience.
- **Strategic and operational integration:** Tools are designed to address both day-to-day tax practice needs and broader systemic challenges.
- **Professional-grade compliance:** Built-in protocols for PII protection, intellectual property safeguards, and adherence to professional standards.

Leadership and Collaboration

Sterling's management experience—including team leadership and representation at practitioner liaison meetings—ensures his solutions are responsive to the real concerns of tax professionals. His ability to communicate complex IRS procedures clearly and effectively supports both user adoption and ongoing professional education.

Sterling F. Cunningham's unique combination of IRS operational depth, technology innovation, and strategic vision positions him as a leader in developing AI tools that truly enhance the effectiveness and confidence of today's tax professionals.

Contact

Sterling F. Cunningham

(601) 207-0355

sterling.cunningham@sterlingtaxiq.com

Book a no-cost 15 min live demo

<https://cal.com/scunningham/30min>